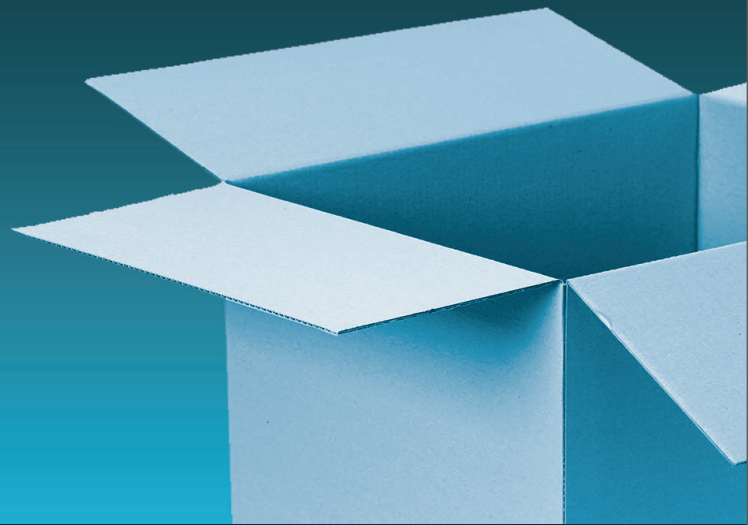




Coaching Essentials

for Team Leaders

PROGRAM OFFERING



GIVE YOUR TEAM LEADERS PRACTICAL COACHING SKILLS

The fastest way to accelerate individual team member performance is to provide real-time, in-the-moment coaching that addresses specific situations or challenges. This practical and experiential program empowers people leaders with strengths-based coaching skills, based on a simple coaching model and the core conversations that team leaders can use to set their people up for success at work.

Team Leaders Will



Build rapport and trust with team members



Ask powerful questions and be curious first, critical second



Provide performance feedback that inspires others to action



Hold direct reports accountable in a caring way



Reframe situations to create more productive outcomes



Examine their own thinking, questions, and stories to choose a more powerful narrative



Benefits for Organizations

- Build the coaching capacity of your team leaders to drive team engagement and business results.
- Consider for:
 - Leader development
 - New team leaders
 - Project or cross-functional leaders



Benefits for Team Members

- Perfect for team leaders who want to:
 - Develop their coaching skills
 - Proactively address the key conversations they have with team members

Why TMBC?

The Coach Approach

Our programs are based on the hallmark of great coaching: one size fits one. This personalized approach shifts perspectives and offers proven strategies to tackle real-world business challenges.



Strengths-Based

People who play to their strengths every day outperform those who don't. We inspire everyone to discover their unique strengths and use them to achieve outstanding business results.



Data-Driven

More than two decades of research have helped us identify the specific habits and rituals that help top team leaders to accelerate performance.



StandOut® Technology

Our StandOut technology platform sustains the strengths-based approach by giving team members and leaders tools to know, focus, and engage their strengths at work.



Program Details

Modalities

- 8-hour (in person)
- 4-hour (in person or virtual/blended learning)
- 90-minute introduction (in person or virtual)

Materials

- Coaching Essentials for Team Leaders Participant Guide and associated tools
- The Coaching Conversations Handbook
- The Coaching Conversations Role Play Cards
- Powerful Questions Bookmark



Delivery

Master Facilitation

TMBC Master Strengths Facilitators are available to deliver Coaching Essentials for Team Leaders to your organization.

Certification

Private or public certifications are available to train your organization's facilitators to deliver Coaching Essentials for Team Leaders, providing a cost-effective way to scale impact.